

### SKILLS TO SUCCEED LEARNING EXCHANGE

#### **LISC WEBINARS**



# WHAT IS THE LEARNING EXCHANGE?

#### AWARD WINNING, ONLINE LEARNING PLATFORM FOR NON-PROFIT PARTNER ORGANIZATIONS IN NORTH AMERICA

100+ Partners 23K+ Learners 200K+ Course Completions

#### **LEARNERS INCLUDE:**

Opportunity Youth Homeless Youth High School Students Community College 4-Year College Students Recent Immigrants Unemployed Adults Formerly Incarcerated Women's Shelter Veterans

## 141 ONLINE COURSES & RESOURCES, 74 WORKSHOPS

#### **TOP 10 ONLINE COURSES:**

- 1. Starting Your Resume
- 2. Finalize Your Resume
- 3. Career Planning
- 4. Introduction to Cover Letters
- 5. Using Social Media Professionally
- 6. Types of Interviews
- 7. The Interview Process
- 8. Networking Techniques
- 9. Professional Image
- **10. Professional Behaviors**

## **LEARNING EXCHANGE CURRICULA**

The blended learning curricula provides a blend of online courses for building foundational knowledge and classroom workshops for practicing hands-on skills. The courses and curricula are FLEXIBLE; organizations can use one of the existing curriculum or tailor their own training plan.

Job Seeker Mobile	Pre	Career Planning Re			sume and Cover Letter Writing			In-Person Networking		Online Networking		Interviewing	Post
1 <sup>st</sup> Job Mobile: Starting your Career	Pre	Professionalism Work Ethic		Vriting chniques	(	Busines Communic		Verbal Communication		ïme & Task lanagement		Teamwork	Post
1⁵t Job: Growing in your Career	Pre	Customer Service	Conflict Manageme	nt	Financial Literacy		Cross Cultural Diversity	Presentations: Plan & Create			Global wareness	Capstone	Post
Digital Literacy Enhanced	Pre	Computer Basics	Windows Interr Basics Basic		Internet Explorer	Google Chrome	Microsoft Outlook	Web-Based Email	Social Media	Microsoft Word	Microsoft PowerPoint	Microsoft Excel	Post
IT Customer Support	Pre	Exploring the IT Industry	Customer Serv Communica			sk & Time agement		m Solving & bleshooting	IT General Concepts	Computer Anatomy	Internet Safety	IT Tasks	Post
Health Technology & Administration	Pre	Exploring the Industry	Medical Terminology		mer Service		Time and Task Management	Healthcare Legislation	Medical Records	Healthcare Payers	Diagnosis Codes	Procedure Codes	Post
Entrepreneurship <sup>1</sup>	Pre	Becoming an Entrepreneur	Price, Profit and Cost		ss Financial anning		ting your Mar iness	keting Channels and Pricing	Running yo Business		ing your C ness B	reating your usiness Plan	Post
Retail Industry Fundamentals <sup>2</sup>		Industry amentals	Basic Work Fundamenta		B	usiness of	Retail	Customer Fo	ocus	Selling	Get	ting and Keepi in Retail	ng Jobs
Mental Health Work Readiness <sup>2</sup>	Mental Health 101		Mental Health 102	Mental Health 102		Choosing to Disclose		Breaking the Stigma		The Job Search		Cover Letters, Resumes & Interviews	
Big Data & Using Excel <sup>2</sup>	Intro	duction	Formatting & Displaying Data	Workir	ng with Data	Fc	rmulas	Functions	Logic		alidation & al Formatting	Cell Referen VLOOKL	
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## FINANCIAL LITERACY CURRICULUM

There are three online courses to introduce financial literacy basics such as banking, budgeting, credit and debt. Then, there's a classroom workshop to provide an opportunity to analyze a budget.

#### **Online Courses:**

- 1. Earning & Banking
  - Explain different parts of a pay stub
  - Highlight benefits of banking
  - Discuss how to open up a bank account

#### 2. Budgeting & Financial Goals

- Share what a budget is
- Discuss how to create a budget
- Create SMART financial goals
- Explain how to adjust budget as income, expenses and goals change

#### 3. Credit & Debt

- Define credit and debt
- Explain "good credit" and how to build it
- Understand your credit score

#### Instructor-led Workshop:

- Discuss SMART financial goals and financial planning
- Activity: Financial Planning. Learner documents their own financial goal, needs vs. wants, sticking with a budget, etc.
- Explain 5 steps in creating a financial budget
- Activity: Financial Budget. Learner reviews scenario, analyzes "Jerome's" paycheck and spending habits and determines how to get him back on track and create a plan

## QUESTIONS?

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#### Foundational Skills

#### English as a 2<sup>nd</sup> Language • English as a 2nd Language

- **Financial Literacy**
- mEarning & Banking
- mBudgeting & Financial Goals
- mCredit & Debt
- Money Basics Better Money Habits
- Completing I-9 & W-4 Forms
- GED
- GED Preparation
- Typing
- Typing

#### Job Tracks

- Entrepreneurship Becoming an Entrepreneur
- Price. Profit and Cost
- Business Financial Planning
- Marketing your Business
- Marketing Channels and Pricing
- Running your Business
- Protecting your Business
- Creating your Business Plan
- Entrepreneurship Advanced • Foundations of Innovation & Economics • Internet Safety
- Financial Planning Marketing Your Innovation
- Running Your Innovation
- Health Impact Monitoring & Evaluation
- Fundraising For Your Innovation
- Creating Your Business Plan
- Software Engineering Computing
- History of Computers The Internet
- Computing in the Business World Software Development Overview

#### Software Engineering

- Introduction to Software Engineering • Plan and Analyze
- Design
- Build
- Test
- Package and Deploy
- Maintain
- A Final Review

- **Technology & Digital Literacy** Technology Tutorials
- Microsoft Office Tutorials **Digital Literacy (Enhanced)**
- Computer Basics Windows Basics
- Internet 101 Internet Explorer
- Google Chrome
- Microsoft Outlook
- Web-based Email Social Media
- Microsoft Word
- Microsoft PowerPoint Microsoft Excel

**IT Customer Support** 

Communication

• IT Task and Time

Troubleshooting

Problem Solving and

• IT General Concepts

Health and Technology

Medical Terminology

Healthcare Customer

Healthcare Task and

Time Management

Healthcare Legislation

Communication

Medical Records

Healthcare Payers

Procedure Codes

Diagnosis Codes

Online Assessments

(Modules 1 – 15)

**Retail Industry** 

**Fundamentals** 

Computer Anatomy

CRM Tickets

Management

• IT Tasks

Administration

Service &

Customer Service and

- - mStarting your Resume

Job Seeker

Career Planning

In-Person Networking

Online Networking

Interviewing Skills

Writing Techniques

Teamwork

Word

Excel

Outlook

**Digital Literacy** 

PowerPoint

Business Communication

Time and Task Management

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Verbal Communication

- mIntroduction to Cover Letters
- Workshop Assessment

 Indeed (Canada and US) Job Bank (Canada)

for Jobs

Job Search

Job Applications

**H**ig

Career Planning

ACT Profile

Mv Next Move

mCareer Planning

Workshop Assessment

Searching and Applying

- Pay Scale (Canada) Salary Basics
- CareerOneStop
- **Resume and Cover Letters**
- - mFinalize your Resume

#### In-Person Networking

**Career Planning and Job Search** 

- mNetworking Techniques
- mExpand your Network
- Workshop Assessment

#### **Online Networking**

- mUsing Social Media Professionally
- mProfessional Online Profile
- Workshop Assessment LinkedIn Tutorials
- LinkedIn for Veterans

#### Interviewing

Overall

- mTypes of Interviews
- mThe Interview Process Technical Interviews

Job Seeker Learning Board

Instructor Skills and Resources - Downloadable Workshops

1<sup>st</sup> Job – Growing in your Career

Presentations: Plan and Create

• STEM Overview, Cybersecurity,

Internet of Things, Connected Car,

Learning, Cloud Computing, Mobility

Customer Service and Communication

Problem Solving and Troubleshooting

Computation Thinking, Machine

IT Task and Time Management

- Workshop Assessment
- Interview Follow-ups

Customer Service

Financial Literacy

Conflict Management

Cross-Cultural Diversity

Presentations: Deliver

Global Awareness

Cyber / IT Hot Topics

**IT Customer Support** 

• Exploring IT Industry

General IT Concepts

Computer Anatomy

Internet Safety

IT Tasks

Capstone

Resume and Cover Letter Writing

1<sup>st</sup> Job – Starting Your Career

Professionalism and Work Ethic

#### [<u>↓</u>₽ Professional Skills

#### Adaptability

Change is Good

#### Staying Informed

- Communication
- mKnowing your Audience
- mUsing Proper Grammar
- mWriting with Clarity
- mActive Listening
- mVerbal Communication
- mBusiness Communication Tools
- Communicating with Purpose\*
- Introduction to Technical Writing
- Presentations
- Introduction to Business Meetings

#### **Customer Service**

- mCustomer Service Introduction
- mCustomer Service Excellence

**Retail Industry Fundamentals** 

• Tips and Tricks to Succeed at Work

Company & Product Knowledge

Retail Tools and Technology

Ready for your Retail Journey

Retail Industry Overview

Retail Soft Skills

Communication

Problem Solving

Customer Service

Inventory Tracking

Workplace Safety

Payment Procedures

Starting your New Job

**Big Data and Using Excel** 

Big Data and Using Excel

Mental Health Curriculum

Mental Health Work Readiness

Product Sales

Knowledge is Power Program

LISC / Goodwill Community Foundation

Accenture Open Education\*

Teamwork

and Self-Direction Positive Attitude

#### Teamwork and **Diversity and Cross-**Cultural Awareness

Collaboration

Workplace

Feedback

Integrity

Integrity

Overall

**Digital Literacy (Enhanced)** 

Computer Basics

• Windows Basics

Internet Basics

Internet Explorer

Google Chrome

Medical Terminology

Healthcare Legislation

Medical Records

Healthcare Pavers

Diagnosis Codes

Procedure Codes

• Accenture & External Organizations

Various External Resources

US Corporate Citizenship

Outlook

Sharing and Receiving

**Time Management** 

mTime Management

• Work-Life Balance

Learning Board

Learning Board

mTracking your Tasks

• 1st Job-Starting your Career

• 1<sup>st</sup> Job-Ğrowing your Career

Web-based Email

\* Courses that have a 2<sup>nd</sup>

version developed with

Points of Light

Social Media

PowerPoint

Word

Excel

**Health Technology and Administration** 

• Exploring the Healthcare Industry

Healthcare Customer Svc & Comm

Healthcare Task and Time Momt.

 Valuing Diversity mTeamwork Cross-Cultural mManaging Conflict in the

Understanding\*

**Problem Solving** 

Introduction to

Global Awareness

Problem Solving\*

• mProfessional Image

Professionalism /

mProfessional

mEthics at Work

Self-Awareness

Taking Initiative

**Behaviors** 

Work Ethic