# Family Financial Tracking<sup>™</sup> in Salesforce (SF) Agenda

#### Welcome and Overview of Salesforce

• Resource site: <a href="http://www.foc-network.org/">http://www.foc-network.org/</a>

• FFT Help Desk: fftfocsupport@lisc.org

## **Employment Services**

First and Subsequent Sessions:

- a. Record a Service Entry
- b. Add Entities
- c. Add/update an Education/Training Program Record
- d. Add a Degree/Certificate/License Record
- e. Add/update an Employment Record
- f. Add Test Assessment(s)

### **Income Supports Services**

First and Subsequent Sessions:

- 1. Record a Service Entry
- 2. Make sure a new Budget and/or Balance Sheet Assessment is recorded, if applicable

#### **Financial Services**

- 1. First Session:
  - b. Record Assessments:
    - 1. Financial Health
    - 2. Credit Report
    - 3. Budget
    - 4. Balance Sheet
  - c. Create an Action Plan
  - d. Record a Service Entry

- 2. Subsequent Sessions:
  - a. Take new assessments to record changes:
    - 1. Financial Health
    - 2. Credit Report
    - 3. Budget
    - 4. Balance Sheet
  - b. Update Service Entries

# Q&A / Review

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