

Understanding the FFT™ Performance Report



Host:
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Facilitator:
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Nov 13, 2019

Housekeeping

- This webinar is being recorded
- Copy of the slide deck will be available on our FOC website (<http://www.FOC-Network.org/>)
- All lines have been muted to reduce background noise
- We will take questions at the end of the session
- Please write in questions into the chat box
- Send any unanswered questions to your local program officer, or the support desk fftfocsupport@lisc.org.

Agenda

- I. | Welcome and Introductions
- II. | Performance Report Overview
- III. | Outcomes by Program Areas Review
- IV. | Q&A Session

FFT™ Performance Report



The screenshot shows a web browser window with the URL `lisc.force.com/partners/apex/FFTv2_Report?id=005360000005jvr2`. The page header includes the "e case management" logo, a search bar, and the user name "Melinda Carmichael". The navigation menu contains: Home, Intake, Entities, Contacts, Case Records, Client Households, Groups & Classes, Asset Building, Reports, SMS History, Dashboards, SMS Template, and SMS From Reports. The main content area is titled "FFT Perf Report" and features a sidebar with the LISC logo and a blue arrow button. The sidebar also contains a "Remember to search for your client's full name first before adding a new Intake." message, a "FFT Performance Report" section with a link to "FFT Performance Report_v2", and a "Recent Items" list. The main form includes fields for "Start Date" (7/1/2018), "End Date" (6/30/2019), "Filter By" (No Filters (all clients)), "Report Section" (All Sections), and "Entity" (Breakthrough Urban - TEST). A "Run Report" button is highlighted with a yellow arrow.

Tip:
Make sure the left panel is expanded by clicking on the blue arrow button.

FFT™ Performance Report



lisc.force.com/partners/apex/FFTv2_Report?id=00536000005jvr2

Logged in as Melinda Carmichael (mccarm@lisc.org)

case management

Home Intake Entities Contacts Case Records Client Households Groups & Classes Asset Building Reports SMS History Dashboards SMS Template SMS From Reports

LISC Breakthrough Urban - TEST

FFT Performance Report (7/1/2018 - 6/30/2019)

[Download PDF](#)

Line	Description	For Last Month	For Report Period
FFT EMPLOYMENT COUNSELING (EC)			
E1	People who got service for the first time	0	9
E2	People who got at least one service	1	19
E3	People working on Employment Search Story	0	3
E4	People who had at least one direct counseling contact	0	5
Frequency of Counseling Contact (since enrollment, among people with at least one direct counseling contact during the report period)			
E5	1 time only	0	3
E6	2-4 times exactly	0	1
E7	5 or more times	0	1

PDF Sample

Breakthrough Urban - TEST
 FFT Performance Report
 (7/1/2018 - 6/30/2019)

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E5	1 time only	0	3

Tip:

Wait until the report is fully loaded to download the PDF copy.

FFT™ Performance Report



1. Employment Counseling (EC)

1a. Bridges to Career Opportunities

2. Income Supports Counseling (ISC)

3. Financial Counseling (FC)

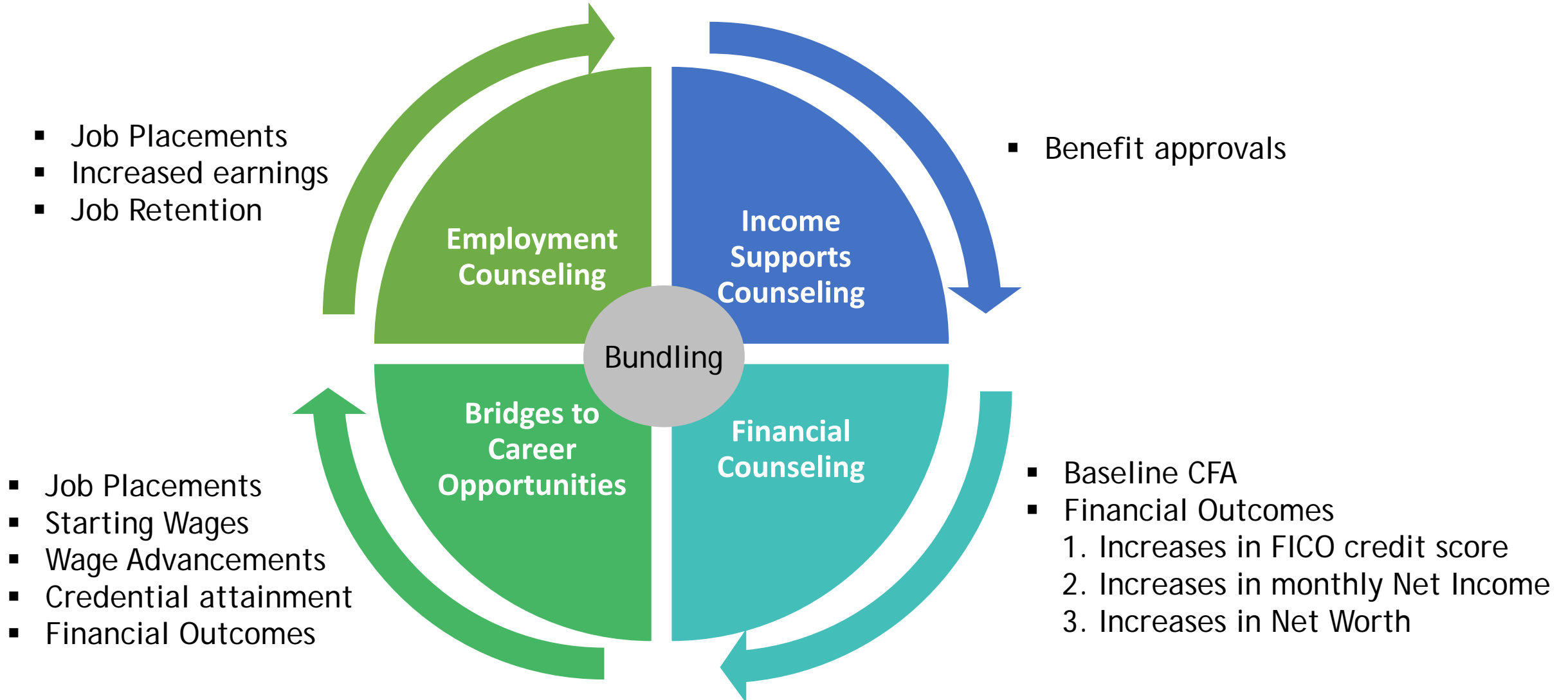
4. Digital Literacy

5. Workshop/Classes

6. Overall Participation

7. Demographics

Outcomes by Program Areas



Sample FFT™ Performance Report Review

Sample Color Coded Perf Report: Through this exercise, we hope you will gain familiarity and ease with the report. The FFT™ Performance Report may be overwhelming for those who are unfamiliar with it. However, over time and with practice, this report will become a valuable tool for managing and evaluating your program.

Example:

Sample FOC

FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	FFT Employment Counseling (EC)	For the last month	For the report
FFT EMPLOYMENT COUNSELING (EC)			
E1	People who got service for the first time	37	198
E2	People who got at least one service	203	445
E3	People working on Employment Search Story	43	251
E4	People who had at least one direct counseling contact	99	362
Frequency of Counseling Contact (since enrollment, among people with at least one direct counseling contact during the report period)			
E5	1 time only	11	59
E6	2-4 times exactly	49	191
E7	5 or more times	39	112
Employment Outcomes			
E8	People with an increase in earnings	20	146
E9	People with an increase in wages (in same job OR from one job to another)	2	80
E10	People with an increase in hours (in same job OR from one job to another)	4	63
E11	People placed in jobs (subsidized or unsubsidized)	19	129
E12	People with subsequent BUDGETs completed for last increase in earnings during report period	18	73
E13	People with Net Income going up	3	61
E14	People placed in jobs (all types)	19	129
E15	People placed in unsubsidized jobs	18	121
E16	Median hourly wage for last placement	\$12.75	\$12.00
E17	Average hourly wage for last placement	\$13.99	\$12.36
E18	Placements during the report period due for any retention verification	0	47

Thank you!

Resources Link: <http://www.foc-network.org/eto-legacy-for-foc-salesforce.html>