

FFT Performance Report

FFT Performance Report Color Code:

Major Elements of FOC Report =

FFT Employment Counseling (EC)	For the report period	
	For the last month	For the report period

Common Fields across FOC Report =

FFT EMPLOYMENT COUNSELING (EC)		
	For the report period	
People who got service for the first time	14	104
People who got at least one service	39	203
People who had at least one direct counseling contact	34	184
Frequency of Counseling Contact (since enrollment, among people with at least one direct counseling contact during the report period)		
1 time exactly	32	16
2-4 times exactly	2	78
5 or more times	0	90

Critical FOC Outcomes =

Where to Look for *Trouble* =

FFT Resources:

FFT Support Desk

fftfocus@lisc.org

FFT Support Hours

Held every first and third Monday of the month.

<http://www.foc-network.org/upcoming-webinars.html>

FFT Definitions Guide

http://www.foc-network.org/files/FFT%20Performance%20Report%20Guide_Update%202019%20Q2%20%282%29.pdf

Sample FOC

FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	FFT Employment Counseling (EC)	For the last month	For the report period
FFT EMPLOYMENT COUNSELING (EC)			
E1	People who got service for the first time	37	198
E2	People who got at least one service	203	445
E3	People working on Employment Search Story	43	251
E4	People who had at least one direct counseling contact	99	362
Frequency of Counseling Contact (since enrollment, among people with at least one direct counseling contact during the report period)			
E5	1 time only	11	59
E6	2-4 times exactly	49	191
E7	5 or more times	39	112
Employment Outcomes			
E8	People with an increase in earnings	20	146
E9	People with an increase in wages (in same job OR from one job to another)	2	80
E10	People with an increase in hours (in same job OR from one job to another)	4	63
E11	People placed in jobs (subsidized or unsubsidized)	19	129
E12	People with subsequent BUDGETs completed for last increase in earnings during report period	18	73
E13	People with Net Income going up	3	61
E14	People placed in jobs (all types)	19	129
E15	People placed in unsubsidized jobs	18	121
E16	Median hourly wage for last placement	\$12.75	\$12.00
E17	Average hourly wage for last placement	\$13.99	\$12.36
E18	Placements during the report period due for any retention verification	0	47

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FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	Retention: steady employment across placements (excluding previous employment)	For the last month	For the report period
E19	Worked at an unsubsidized job during report period (excludes previous employment)	315	315
E20	Achieved 30-day steady employment during the report period	4	79
E21	Achieved 90-day steady employment during the report period	2	78
E22	Achieved 180-day steady employment during the report period	1	49
E23	Achieved 270-day steady employment during the report period	0	26
E24	Achieved 365-day steady employment during the report period	2	27
E25	Total # of people in Retention (steady employment across placements) who achieved at least one retention benchmark during the report period	9	125
E26	Total # of placements (among unsubsidized jobs only)	18	149
E27	Part-time placements (34 hours/week or less)	6	64
E28	Full-time placements (35 hours/week or more)	12	85
E29	Hours per week unknown	0	0
E30	Placement Rate (%)	42%	46%
E31	# with a FICO credit Score of 650 or greater	0	16
E31a	% with a FICO credit Score of 650 or greater	0%	12%
	Education/Training Outcomes		
E32	People enrolled in Education/Training	35	167
E32a	People enrolled in Basic Skills (i.e. ABE HSE ESL)	17	137
E32b	People enrolled in High school diploma (traditional/alternative)	0	0
E32c	People enrolled in Vocational/occupational skills training (not at a college)	0	20
E32d	People enrolled in a College certificate program	18	54
E32f	People enrolled in Adult Education - Other	0	0

Sample FOC

FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	Education/Training Outcomes	For the last month	For the report period
E33	People who attended Education/Training (VERIFIED w/in 6 mos. of the report end date)	0	0
E33a	People attending in Basic Skills (i.e. ABE HSE ESL)	0	0
E33b	People attending in High school diploma (traditional/alternative)	0	0
E33c	People attending in Vocational/occupational skills training (not at a college)	0	0
E33d	People attending in a College certificate program	0	0
E33f	People attending in Adult Education - Other	0	0
E34	People who completed Education/Training	17	155
E34a	People completed in Basic Skills (i.e. ABE HSE ESL)	16	110
E34b	People completed in High school diploma (traditional/alternative)	0	0
E34c	People completed in Vocational/occupational skills training (not at a college)	0	17
E34d	People completed in a College certificate program	1	58
E34f	People completed in Adult Education - Other	0	0
Line #	Bridges to Career Opportunities	For the last month	For the report period
E35	Total # of training participants ever enrolled	493	493
E36	Participants who began a BCO education/training program during the report period	10	144
E37	Participants who began a contextualized bridge education program	8	118
E38	Participants who began an occupational skills training program	2	43
E39	Participants who began a college degree program	0	0
E40	Participants who completed a BCO education/training program	10	142
E41	Participants who completed a contextualized bridge education program	10	101
E42	participants who completed an occupational skills training program	0	56
E43	participants who completed a college degree program	0	0
E44	Participants who attained an industry-recognized credential	3	33
E45	Number of credentials obtained by training participants	3	39
E46	Training participants placed in jobs overall (including those who obtained employment outside of the targeted career pathway)	8	79
E47	Training participants placed in jobs in the targeted career pathway only	7	40
E48	Average starting wage at initial placement among training participants	\$ 12.17	\$ 13.10
E49	Average starting wage at initial placement among training completers	\$ 12.17	\$ 13.97

Sample FOC

FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	Bridges to Career Opportunities	For the last month	For the report period
E50	Average most recent wage among training participants excluding initial wage	\$ 12.10	\$ 13.39
E51	Average most recent wage among training completers excluding initial wage	\$ 12.10	\$ 14.47
E52	Average increase from initial wage to most recent wage among training participants	\$ 1.85	\$ 1.80
E53	Average increase from initial wage to most recent wage among training completers	\$ 1.85	\$ 1.86
E54	Training participants who obtained internships	0	5
E55	Training participants obtaining promotions/advancements	1	15
E56	Training participants participating in employability (soft) skills training	71	274
Retention and Advancement Outcomes			
E57	Training participants receiving retention/advancement coaching	95	162
E58	Training participants achieving 30-day job retention	3	79
E59	Training participants achieving 180-day job retention	2	39
E60	Training participants achieving 365-day job retention	1	23
E61	Training participants achieving 2-year job retention	0	1
Financial Stability Outcomes			
E62	Training participants with at least one bureau showing an improved FICO credit score	27	180
E63	Training participants with Monthly Net Income (NI) going up	6	152
E64	Training participants with Net Worth (NW) going up	18	87
E65	Training participants with at least one key financial outcome	42	273
E66	Training participants with at least one key financial outcome and/or job placement	47	293
E67	Training Participants w/ Counseling or Workshop service in report period AND Counseling since enrollment	186	451
E68	Total # of training participants who got exactly 3/3 FFT services	169	368
E69	Percentage of Training participants receiving all 3 supportive services	91%	82%

Sample FOC

FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	FFT Income Supports Counseling (ISC)	For the last month	For the report period
FFT INCOME SUPPORTS COUNSELING (ISC)			
I1	People who got service for the first time	33	203
I2	People who got at least one service	47	261
I3	People screened (or attempted to screen) for benefits	46	203
I4	People eligible for at least one benefit (at time of last screening)	19	91
I5	People who applied (or re-applied) for at least one benefit	3	19
I5a	Child Care Subsidies	0	1
I5b	FAFSA	0	0
I5c	Financial Aid (grants)	0	0
I5d	Head Start/Early Head Start	0	0
I5e	Medical Benefit/Health Insurance	3	15
I5f	Recurring Cash Assistance/Payments	0	1
I5g	SNAP (food stamps and comparable programs)	2	7
I5h	Subsidized Housing	0	0
I5i	Unemployment Compensation	0	0
I5j	Utility Assistance	0	0
I5k	WIC (Women Infants & Children)	0	0
I5l	Other Non-Recurring Assistance (cash or non-cash)	0	0
I6	People who were approved (or re-approved) for at least one benefit	4	21
I6a	Child Care Subsidies	0	0
I6b	FAFSA	0	0
I6c	Financial Aid (grants)	0	1
I6d	Head Start/Early Head Start	0	2
I6e	Medical Benefit/Health Insurance	0	9
I6f	Recurring Cash Assistance/Payments	0	0
I6g	SNAP (food stamps and comparable programs)	0	2
I6h	Subsidized Housing	0	1
I6i	Unemployment Compensation	0	0
I6j	Utility Assistance	1	1
I6k	WIC (Women Infants & Children)	0	3
I6l	Other Non-Recurring Assistance (cash or non-cash)	3	4

Sample FOC

FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	FFT Income Supports Counseling (ISC)	For the last month	For the report period
I7	People with new or changed recurring benefit/subsidy amount	4	9
I8	People with subsequent BUDGETs completed for most recent new/changed recurrent benefit/subsidy amount during report period	4	9
I9	People with Net Income going up	1	5
I10	Total \$ value of approved (or re-approved) Income Supports (annualized value for recurring benefits)		\$ 60,340.00
Line #	FFT Financial Counseling (FC)	For the last month	For the report period
FFT FINANCIAL COUNSELING (FC)			
F1	People who got service for the first time	29	179
F2	People who got at least one service	130	682
F3	People who had at least one direct counseling contact	52	320
Frequency of Counseling Contact (since enrollment, among people with at least one direct counseling contact during the report period)			
F4	1 time only	28	200
F5	2-4 times exactly	21	92
F6	5 or more times	3	28
FFT Combined Financial Assessments (CFAs)			
F7	People submitting at least one baseline financial assessment	30	179
F8	Financial Health	25	178
F9	Credit Reports	24	174
F10	People with FICO credit score available	17	117
F11	Budgets	27	177
F12	Balance Sheets	28	176
F13	People due for a subsequent Credit Report pull at report period end		156
F14	People who received at least 1 FFT Counseling service during 18 months prior to report end date		138

Sample FOC

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Line #	FFT Financial Counseling (FC)	For the last month	For the report period
F15	People submitting at least one subsequent financial assessment	93	590
F16	Financial Health	1	8
F17	Credit Reports	75	557
F18	People with FICO Credit Score available	56	456
F19	Budgets	16	434
F20	Balance Sheets	86	533
F21	People with an Action Plan	28	175
Key Financial Outcomes			
F22	1. People with at least one bureau showing an improved FICO credit score	42	298
F23	People going from "unscored" to scored*	5	43
F24	Range of Score	438 - 809	398 - 812
F25	Average Score	599	584
F26	Median Score	606.5	574
F27	People going from a lower score to a higher score	34	228
F28	Range of Increase	1-153	1-196
F29	Average Increase	47	48
F30	Median Increase	46.6667	40
F31	2. Total # people with Monthly Net Income (NI) going up	8	314
F32	People going from negative to "0" or positive NI	2	52
F33	3. Total # people with Net Worth (NW) going up	25	233
F34	People going from negative to "0" or positive NW	5	24
F35	Total # people with at least one key financial outcome	61	406
F36	People with increase in Financial Well-Being Score	0	0
F37	Average increase in Financial Well-Being Score	0	0
F38	Median increase in Financial Well-Being Score	0	0
F39	Total # of people who increased short-term savings	10	44
F40	Average Savings	\$ 414.10	\$ 931.29
F41	Median Savings	\$ 390.00	\$ 240.00
F42	Total # of people who increased long-term savings	2	10
F43	Average Savings	\$ 13,800.00	\$ 5,793.50
F44	Median Savings	\$ 13,800.00	\$ 1,200.00
F45	Total # of people who reduced non-asset related debt (includes credit card debt)	16	114

Sample FOC

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Line #	FFT Digital Literacy Workshops	For the last month	For the report period
D1	People who attended at least one Digital Literacy Workshop	32	97
D2	People who attended a Digital Literacy Workshop for the first time	22	74
D3	People who attended at least one Digital Literacy Workshop AND who ever received an Employment Counseling service	15	57
D4	# of people subsequently placed in an unsubsidized job	8	43
Line #	FFT Workshops/Classes	For the last month	For the report period
W1	People who attended Employment/Education Workshop for the first time	25	95
W2	People who attended at least one Employment/Education Workshop	25	95
W3	People who attended Financial Workshop for the first time	7	64
W4	People who attended at least one Financial Workshop	17	72
W5	People who attended Income Supports Workshop for the first time	0	0
W6	People who attended at least one Income Supports Workshop	0	0
W7	People who attended Vocational Training for the first time	0	78
W8	People who attended at least one Vocational Training Class	0	118
W9	Total # of people who attended at least one FFT Workshop/Class	42	187
Line #	Overall Participation in FFT Services (Tax Prep not included)	For the last month	For the report period
Overall Participation in FFT Counseling Services			
O1	People who had at least one direct counseling contact	121	389
Frequency of Counseling Contact (since enrollment, among people with at least one direct counseling contact during the report period)			
O2	1 time only	7	23
O3	2-4 times exactly	31	129
O4	5 or more times	83	237
O5	People who got an FFT Service for the first time (Counseling or Workshops)	37	214
O6	People who got at least one FFT Service (Counseling or Workshops)	241	743
O7	People w/ Counseling or Workshop service in report period AND Counseling since enrollment	229	729

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FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	Overall Participation in FFT Services (Tax Prep not included)	For the last month	For the report period
	Bundling 2 (for people in the line above)		
O8	Total # of people who got exactly 1/3 FFT services		64
O9	Total % of people who got exactly 1/3 FFT services		9%
O10	Total # of people who got exactly 2/3 FFT services		171
O11	Total % of people who got exactly 2/3 FFT services		24%
O12	Total # of people who got exactly 3/3 FFT services		494
O13	Total % of people who got exactly 3/3 FFT services		67%
	Bundling 2 Totals for 2/3 & 3/3		
O14	Total # of people receiving 2/3 and 3/3 FFT services		665
O15	Bundling Rate		91%
O16	Total # of active Case Records		1682
	Impact of Bundling on Key Outcomes (2/3 & 3/3)		
O17	People with Net Income going up	8	207
O18	People with Net Worth going up	25	124
O19	People with FICO Credit Score going up	39	262
O20	People Placed in jobs (all types)	16	122
O21	People who Achieved 90-day steady retention	2	77
O22	People who Achieved 180-day steady retention	1	49
O23	People who Achieved 365-day steady retention	2	27
O24	The unduplicated count of people with a Key Outcome	78	444
	Demographics		
	Age		
DG1	14 - 17		1
DG2	18 - 24		123
DG3	25 - 34		229
DG4	35 - 54		288
DG5	55 or over		86
DG6	Blank / Don't Know		2

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Line #	Demographics	For the last month	For the report period
	Gender		
DG7	Female		641
DG8	Male		87
DG9	Transgender		0
DG10	Other		0
DG11	Blank / Don't Know		1
	Ethnicity		
DG12	Hispanic		259
DG13	Non-Hispanic		469
DG14	Blank / Don't Know		1
	Race		
DG15	African American/Black		412
DG16	American Indian/Alaskan Native		5
DG17	Asian		17
DG18	Bi-racial		9
DG19	Caucasian/White		260
DG20	Hawaiian/Pacific Islander		1
DG21	Multi-racial		5
DG22	Other		19
DG23	Blank / Don't Know		1
	Highest Grade Completed		
DG24	No High School Diploma/Equivalency		67
DG25	High School Equivalency (GED/HiSet/TASC)		107
DG26	High School Diploma		224
DG27	Some College		186
DG28	College Certificate (non-credit bearing)		12
DG29	College Certificate (credit bearing)		17

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FFT Performance Report (07/01/2018 - 06/30/2019)

Line #	Demographics	For the last month	For the report period
DG30	Associate Degree		46
DG31	Bachelor's Degree		50
DG32	Master's Degree		16
DG33	Doctoral Degree		1
DG34	Blank / Don't Know		3
	Criminal Convictions		
DG35	Convicted of Misdemeanor(s) only		84
DG36	Convicted of Felony(ies)		47
DG37	No Convictions		597
DG38	Blank / Don't Know		1

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